### **Omnichannel Transformation at IKEA**





- Customer needs
- Capability
- Choice



- Customer Fulfilment
- Commercial
- Digital
- People

#### **Capability**

What is inside?



# **Commerical development**





- PHYSICAL STORE REBUILDING
- DIGITAL SOLUTIONS
- INTEGRATION OF PHYSICAL AND DIGITAL SPACE
- MEETING THE EXPERTS
- CUSTOMER SERVICE AREA

Let's take a view inside

#### **HF solutions - Digital Solutions**















## **Digital to**ols



27 products in total

#### **People focus**





