

## PERSONAL INFORMATION

## Ákos Tóth-Pajor



📍 99, Szigetvári str., H-8700 Marcali (Hungary)

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✉ toth-pajora@ktk.pte.hu

Sex Male | Date of birth 26 Apr 1989 | Nationality Hungarian

## JOB APPLIED FOR

## Assistant lecturer

## WORK EXPERIENCE

1 Sep 2016–Present

**Assistant Lecturer**

University of Pécs, Faculty of Business and Economics (UP)  
80, Rákóczi str., H-7622 Pécs (Hungary)  
<http://ktk.pte.hu/en>

- Education and research at the Department of Finance and Accounting

1 Sep 2013–Present

**PhD student**

University of Pécs Faculty of Business and Economics (UP)  
80, Rákóczi str., H-8700 Pécs (Hungary)  
<http://ktk.pte.hu/en>

- Research at the Doctoral School of Business Administration

1 Jul 2011–31 Jul 2014

**Lending Referee**

OTP Bank Plc.  
44, Rákóczi str., 7621 Pécs (Hungary)  
<https://www.otpbank.hu>

- Monitored corporate loans worth of 2 billion HUF
- Negotiated with corporate clients

1 Jul 2010–31 Jan 2011

**Trainee**

OTP Bank Plc.  
44, Rákóczi str., H-7621 Pécs (Hungary)  
<https://www.otpbank.hu>

- Administered corporate loans

## EDUCATION AND TRAINING

2011–2013

**MSc in Finance**

University of Pécs Faculty of Business and Economics (UP), Pécs (Hungary)

- Corporate finance, Investment and financial decisions

2007–2010

**BA in Business Administration,**

University of Pécs Faculty of Business and Economics (UP), Pécs (Hungary)

- Operations management, Human resource management, Strategic management

PERSONAL SKILLS

Mother tongue(s) Hungarian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
Advanced Level State Examination (Type C)					
German	B2	B2	B2	B2	B2
Advanced Level State Examination (Type C)					

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

Communication skills

- Good presentation and negotiation skills (presentation training at the BARRA Institute of Communication)

Organisational / managerial skills

- Organized incubation and business development programs for small and medium-sized enterprises at the Simonyi Business and Economic Development Center
- Monitored the economic activity of the Doctoral Student Association of the University of Pécs (UP)

Job-related skills

- Comprehensive knowledge about banking activities

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid

R, SPSS Statistics, GRETL, EViews, WinBUGS

Driving licence

B

ADDITIONAL INFORMATION

Presentations

- Presented on the The Development and Validation of the NETMIB Entrepreneurial Orientation Index at International Conference on University-based Entrepreneurship and Regional Development: Theory, Empirics and Practical Implementation (ICUBERD), 2017
- Presented on the Spatial Structure of Investments in the Hungarian Economy at the Accounting, Science, Profession, Education Conference, 2017
- Presented on Socpe for Modeling Entrepreneurial Ecosystems: Facts and Problems at the V. MKE Workshop, 2017
- Presented on Methods for Modeling the Spatial Appearance of Entrepreneurial Ecosystems at the International Conference on University-based Entrepreneurship and Regional Development: Theory, Empirics and Practical Implementation (ICUBERD), 2016
- Presented on the Spatial Inequalities in Growth Opportunities of Small and Medium Sized Enterprises at the European Regional Science Association Winter Seminar, 2016
- Presented on Investment Distortions at the Winter Conference of Doctoral Students, in Győr, 2015

- Presented on the Measurement Methods of Financial Constraints at the Accounting, Science, Profession, Education Conference, at UP, 2013
- Presented on Impact of Financial Constraints on Investment Decisions in the Section of Economics at the 31st. National Scientific Student Conference, in Veszprém, 2013

**Courses**

- Teach Corporate Finance at BA level at UP
- Teach Financial Mathematics and Capital budgeting at BA level at UP
- Teach Investments at BA level at UP
- Teach Financial Planning and Financial Decisions at BA level at UP
- Teach Risk management at MA level at UP
- Teach Investment and Financial Decisions at MA level at UP
- Taught Business Finance at BA level at UP
- Taught Advanced Corporate Finance at MA level at UP
- Taught Bond and stock markets at MA level at UP
- Taught Business Modeling and Development at PhD level at the ELTE ICT Labs

**Publications**

- Tóth-Pajor, Á.–Farkas, R. (2017): Scope for Modelling the Spatial Appearance of Entrepreneurial Ecosystems- Facts and Problems. *KÖZGAZDASÁGI SZEMLE* (2017)
- Tóth-Pajor, Á.–Farkas, R. (2016): The Spatial Structure of Productive Entrepreneurship in the Hungarian Economy. *ICUBERD Book of Papers 2016*
- Tóth-Pajor, Á.–Farkas, R. (2016): Spatial Inequalities in Growth Opportunities of Small and Medium Sized Enterprises. *SZTE-GTK Conference Proceedings* (2016)
- Takács, A., Posza, A., Tóth-Pajor, Á. (2016). Valuation of Minority Interests in Non-profit Organizations. *MARKETING ÉS MENEDZSMENT* (2016)
- Kuti, M.–Tóth-Pajor, Á. (2015): Investment Distortions. In: Bélyácz, I. (ed.): Findings about the Corporate Growth in the Period of 1993-2012. *Akadémiai Kiadó Zrt.* (2015)
- Tóth-Pajor, Á. (2013): The Measurement Methods of Financial Constraints. *Számvitel-Adó-Könyvvizsgálat (SZAKma)* 2013/11

**Honours and awards**

- 1st Prize for 'Best Presentation' at the Interdisciplinary Conference of Doctoral Students at UP, 2014
- 1st Prize at the 15th Scientific Student Conference of Partium, 2012
- 1st Prize at the faculty competition concerning the participation at the National Scientific Student Conference, at UP, 2011
- 1st Prize for 'Best Student' at the BA in Business Administration Program, at UP, 2010