


## PERSONAL INFORMATION

## Ákos Tóth-Pajor



 99, Szigetvári str., H-8700 Marcali (Hungary)

 +36 30 3676556

 toth-pajora@ktk.pte.hu

Sex Male | Date of birth 26 Apr 1989 | Nationality Hungarian

## JOB APPLIED FOR

## Assistant lecturer

## WORK EXPERIENCE

1 Sep 2016–Present

**Assistant Lecturer**

University of Pécs, Faculty of Business and Economics (UP)  
80, Rákóczi str., H-7622 Pécs (Hungary)  
<http://ktk.pte.hu/en>

- Education and research at the Department of Finance and Accounting

1 Sep 2013–Present

**PhD student**

University of Pécs Faculty of Business and Economics (UP)  
80, Rákóczi str., H-8700 Pécs (Hungary)  
<http://ktk.pte.hu/en>

- Research at the Doctoral School of Business Administration

1 Jul 2011–31 Jul 2014

**Lending Referee**

OTP Bank Plc.  
44, Rákóczi str., 7621 Pécs (Hungary)  
<https://www.otpbank.hu>

- Monitored corporate loans worth of 2 billion HUF
- Negotiated with corporate clients

1 Jul 2010–31 Jan 2011

**Trainee**

OTP Bank Plc.  
44, Rákóczi str., H-7621 Pécs (Hungary)  
<https://www.otpbank.hu>

- Administered corporate loans

## EDUCATION AND TRAINING

2011–2013

**MSc in Finance**

University of Pécs Faculty of Business and Economics (UP), Pécs (Hungary)

- Corporate finance, Investment and financial decisions

2007–2010

**BA in Business Administration,**

University of Pécs Faculty of Business and Economics (UP), Pécs (Hungary)

- Operations management, Human resource management, Strategic management

## PERSONAL SKILLS

Mother tongue(s) Hungarian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
Advanced Level State Examination (Type C)					
German	B2	B2	B2	B2	B2
Advanced Level State Examination (Type C)					

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

Communication skills

- Good presentation and negotiation skills

Organisational / managerial skills

- Organized incubation and business development programs for small and medium-sized enterprises at the Simonyi Business and Economic Development Center
- Monitored the economic activity of the Doctoral Student Association of the University of Pécs (UP)

Job-related skills

- Comprehensive knowledge about banking activities

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid

R, SPSS Statistics, GRETL, EViews, WinBUGS

Driving licence B

## ADDITIONAL INFORMATION

Conferences

- Innovation and Business Analytics in the Workplaces of the 21st Century: Challenges for Research, Business and Policy, 2018
- Accounting, Science, Profession, Education Conference, 2018
- Interdisciplinary Conference for Doctoral Students, 2018
- V. MKE Workshop, 2017
- International Conference on University-based Entrepreneurship and Regional Development: Theory, Empirics and Practical Implementation (ICUBERD), 2017
- Accounting, Science, Profession, Education Conference, 2017
- International Conference on University-based Entrepreneurship and Regional Development: Theory, Empirics and Practical Implementation (ICUBERD), 2016
- European Regional Science Association Winter Seminar, 2016

- Conference on Spatial Competitiveness, 2016
- Global Consortium of Entrepreneurship Centers Conference, University of Florida, 2015
- Winter Conference of Doctoral Students, 2015
- Interdisciplinary Conference for Doctoral Students, 2014
- Accounting, Science, Profession, Education Conference, 2013
- 31st. National Scientific Student Conference, 2013

#### Courses

- Teach Corporate Finance at BA level at UP
- Teach Financial Mathematics and Capital budgeting at BA level at UP
- Teach Investments at BA level at UP
- Teach Financial Planning and Financial Decisions at BA level at UP
- Teach Risk management at MA level at UP
- Teach Investment and Financial Decisions at MA level at UP
- Teach Asset pricing
- Taught Business Finance at BA level at UP
- Taught Advanced Corporate Finance at MA level at UP
- Taught Bond and stock markets at MA level at UP
- Taught Business Modeling and Development at PhD level at the ELTE ICT Labs

#### Publications

- Schepp, Z.–Ulbert, J.–Tóth-Pajor, Á (2019): Intertemporális tőkeallokáció az alacsony kamatkörnyezetben. Marketing&Menedzsment (forthcoming)
- Tóth-Pajor, Á.–Farkas, R.: A vállalkozói ökoszisztémák térbeli megjelenésének modellezési lehetőségei – tények és problémák. KÖZGAZDASÁGI SZEMLE (2017)
- Tóth-Pajor, Á.–Farkas, R.: The Spatial Structure of Productive Entrepreneurship in the Hungarian Economy. ICUBERD Book of Papers 2016
- Tóth-Pajor, Á.–Farkas, R.: A vállalati növekedési lehetőségek területi különbségeinek modellezése SZTE-GTK tanulmánykötet (2016)
- Takács, A.–Posza, A.–Tóth-Pajor, Á.: Kisebbségi részesedések értékelése nonprofit vállalatoknál. Marketing és Menedzsment (2016)
- Kuti, M.–Tóth-Pajor, Á.: A beruházási döntések torzulásai. In: Bélyácz Iván (szerk.): A vállalati növekedés tapasztalatai az 1993-2012 közötti időszakban. Akadémiai Kiadó Zrt. (2015)
- Tóth-Pajor,Á.: A finanszírozási korlát mérési módszerei. Számvitel-Adó-Könyvvizsgálat (SZAKma) 2013/11

#### Honours and awards

- László János Scholarship, 2018
- I.S.E.O. Summer School Scholarship, 2016
- 1st Prize for 'Best Presentation' at the Interdisciplinary Conference of Doctoral Students at UP, 2014

#### Membership

- Regional Innovation and Entrepreneurship Research Center (RIERC)
- European Regional Science Association (ERSA)
- Economic Modelling Association
- Association of Doctoral Students
- Simonyi Business and Development Center (Simonyi BEDC)